efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493314007118 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** Form **990**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

		nue Service	I Information	about Form 990 and its instructions is at <u>u</u>	vww IRS go	ov/form990		Inspection	
A Fo	or th	e 2017 c	alendar year, or tax year b	peginning 01-01-2017 , and ending 12	2-31-2017				
B Cheo	ck if a dress	ipplicable change	C Name of organization Chamber of Commerce of the			D Empl	oyer ident 045720	ification number	
☐ Nar☐ Init☐ Fina	tial re	_	Doing business as						
□ Am	ende	d return on pending	Number and street (or P O bo	ox if mail is not delivered to street address) Room	n/suite		none numbe 1 463-559		
			City or town, state or province Washington, DC 200622000	e, country, and ZIP or foreign postal code				159,251,109	
			F Name and address of pri	incipal officer	H(a)	Is this a group	•		
			Stan M Harrell 1615 H Street NW			subordinates?		□Yes ☑ No	
			Washington, DC 20062200	0	Н(Ь)	Are all subording	nates	☐ Yes ☐No	
[Tax	(-exe	mpt status	☐ 501(c)(2) ☑ 501(c) (1	6) ◀ (Insert no)	7	included? If "No," attach	alist (se		
J W	ebsit	te:► ww	www.uschamber.com	0) 4 (IIISER 110)	I .	Group exempti	•	•	
∢ Form	n of o	rganızatıon	Corporation Trust	Association ☐ Other ▶	L Year o	of formation 1915	M State	e of legal domicile DC	
Pai	rt I	Sum	ımary						
Activities & Governance		To advand	scribe the organization's miss ce human progress through ai freedom, incentive, opportun	olon or most significant activities n economic, (Please see Schedule O for the nity and responsibility	e continuati	on)political, and	l social sy	stem based on	
ove	2	Check th	is box ▶ ☐ if the organization	on discontinued its operations or disposed o	of more tha	n 25% of its ne	t assets		
×o	3	Number	of voting members of the gov	verning body (Part VI, line 1a)			3	104	
es'	4	Number	of independent voting membe	ers of the governing body (Part VI, line 1b)			4	102	
<u> </u>	5	Total nur	mber of individuals employed	ın calendar year 2017 (Part V, line 2a)			5	429	
acti	6	Total nur	mber of volunteers (estimate	ıf necessary)			6	0	
`				n Part VIII, column (C), line 12			7 <i>a</i>	,	
	b	Net unre	lated business taxable income	e from Form 990-T, line 34			7t		
						Prior Year		Current Year	
ġ			•	ne 1h)	<u> </u>	168,33		144,865,645	
Ravenue		-	·	ne 2g)	<u> </u>	· · · · · · · · · · · · · · · · · · ·	8,297	3,896,913	
ξ			, ,	(A), lines 3, 4, and 7d)			8,608	7,671	
				lines 5, 6d, 8c, 9c, 10c, and 11e) . (must equal Part VIII, column (A), line 12	, 	178,08	4,660 1 460	10,291,938 159,062,167	
			_	: IX, column (A), lines 1–3)	.)	170,00	1,400	133,002,107	
			paid to or for members (Part	, , , , , ,	-		0		
				ee benefits (Part IX, column (A), lines 5–10	, <u> </u>	87,47		86,074,125	
Expenses				column (A), line 11e)	" 	-	9,996	599,996	
p er			raising expenses (Part IX, column	, ,,			-,	,	
Ā			penses (Part IX, column (A),	,		86,73	9,586	73,761,711	
				st equal Part IX, column (A), line 25)		174,81		160,435,832	
	19	Revenue	less expenses Subtract line	18 from line 12		3,26	7,769	-1,373,665	
Net Assets or Fund Balances					Beg	inning of Curren	t Year	End of Year	
sse Bala	20	Total ass	sets (Part X, line 16)			76,08	9,193	65,088,425	
멀	21	Total liab	oilities (Part X, line 26)			111,69	3,338	101,751,801	
žΞ	22	Net asse	ts or fund balances Subtract	line 21 from line 20		-35,60	4,145	-36,663,376	
Jnder	edge	alties of p		examined this return, including accompany plete Declaration of preparer (other than o					
		1				2018-11-10			
Sign		Signat	cure of officer			Date			
Here		Stan N	4 Harrell SVP, CFO & CIO						
			or print name and title						
			Print/Type preparer's name	Preparer's signature	Date	Check I If	PTIN	25	
Paic	ı	Ľ	Jennifer Rhoderick	Jennifer Rhoderick	self-employed	P003957			
Prep	oare	רו ⊢		irm's name ► Ernst and Young US LLP Firm'					
Use		1 1	Firm's address ► 111 Monument C			Phone no (31	7) 681-700	0	
		-	Indianapolis, IN	46204					

May the IRS discuss this return with the preparer shown above? (see instructions) .

☑ Yes ☐ No

Form	990 (20	017)				Page 2
Par	t III	Statement	of Program Service Acc	complishments		
		Check if Sched	dule O contains a response or	note to any line in this Part III .		🗹
1	Briefly		rganization's mission			
				nation's business community by ana posals to foster the development of		ocial issues and by helping
2		-	, - ,	gram services during the year which		□ Yes ☑ No
	•		se new services on Schedule			□ res □ NO
3		•		gnificant changes in how it conducts	any program	
_		3		-	, any program	☐ Yes ☑ No
			se changes on Schedule O			_ 103 110
4	Section	n 501(c)(3) and		nplishments for each of its three larg required to report the amount of gr ervice reported		
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	Recruit	and retain memb	pers and coordinate member relati	ons		
4d	Other	program servic	tes (Describe in Schedule O)			
	(Expe	nses \$	including	grants of \$) (Revenue \$)
4e	Total	program serv	rice expenses ▶			

or X as applicable

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 为

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States? .

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Yes

Yes

Yes

Yes

Yes

Yes

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12b

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14a

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No

No

No

Nο

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Page 3

Form	orm 990 (2017)							
Par	Checklist of Required Schedules (continued)							
			Yes	No				
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No				
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20ь						
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No				
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No				
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes					
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No				
L	Did the communication investigation of the communication of the communic							

24b

24c

24d

25a

25b

26

27

28a

28b

28c

29

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35a

35b

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Yes

Yes

Yes

Yes

Yes

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Νo

Nο

Nο

Νo

Νo

No

Nο

Nο

Nο

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

Did the organization maintain an escrow account other than a refunding escrow at any time during the year

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 🔧 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

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instructions for applicable filing thresholds, conditions, and exceptions)

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Par				
	Check if Schedule O contains a response or note to any line in this Part V	٠,		<u> </u>
1.	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 330		Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 330 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1 c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		.,	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a 3b	Yes Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	30	165	
70	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ►IN			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	_		
_		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b	Yes	
	Organizations that may receive deductible contributions under section 170(c).	_		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	-		
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	= -	0 (22:=:
			arm OO	** (7017)

Par	t VI	Governance, Management, and DisclosureFor each "Yes" response to lines 2 to 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedu			" respo	nse to li	nes
-		Check if Schedule O contains a response or note to any line in this Part VI					✓
Se	ction	A. Governing Body and Management				Yes	No
1a	Enter	the number of voting members of the governing body at the end of the tax year	1a	104		163	140
	body,	re are material differences in voting rights among members of the governing or if the governing body delegated broad authority to an executive committee or r committee, explain in Schedule O					
b		the number of voting members included in line 1a, above, who are independent	1b	102			
2		ا ny officer, director, trustee, or key employee have a family relationship or a busine: r, director, trustee, or key employee?			2	Yes	
3		ne organization delegate control over management duties customarily performed by cers, directors or trustees, or key employees to a management company or other p			3		No
4	Did th	ne organization make any significant changes to its governing documents since the	prior F	Form 990 was filed?	4		No
5	Did th	ne organization become aware during the year of a significant diversion of the organ	nizatio	n's assets?	5		No
6		ne organization have members or stockholders?			6		No
	Did th	ne organization have members, stockholders, or other persons who had the power to bers of the governing body?	o elec	t or appoint one or more	7a		No
b	Are ar	ny governance decisions of the organization reserved to (or subject to approval by) ns other than the governing body?	mem	bers, stockholders, or	7b		No
8	Did th	ne organization contemporaneously document the meetings held or written actions illowing	undert	taken during the year by			
а		overning body?			8a	Yes	
	-	committee with authority to act on behalf of the governing body?			8b	Yes	
	Is the	re any officer, director, trustee, or key employee listed in Part VII, Section A, who ization's mailing address? If "Yes," provide the names and addresses in Schedule C	canno		9		No
Se		B. Policies (This Section B requests information about policies not requi		v the Internal Revenu		<u> </u>	NO
	CCIOII	b. Foncies (This Section B requests information about poincies not requi	ii cu b	y the Internal Nevena		Yes	No
10a	Did th	ne organization have local chapters, branches, or affiliates?			10a		No
b		s," did the organization have written policies and procedures governing the activitie ranches to ensure their operations are consistent with the organization's exempt pl			10b		
11a	Has th	ne organization provided a complete copy of this Form 990 to all members of its go	vernin	g body before filing the	11a		No
b	Descr	ibe in Schedule O the process, if any, used by the organization to review this Form	990				
12a	Did th	ne organization have a written conflict of interest policy? If "No," go to line 13 .			12a	Yes	
b	Were conflic	officers, directors, or trustees, and key employees required to disclose annually interest.	erests	that could give rise to	12b	Yes	
С		ne organization regularly and consistently monitor and enforce compliance with the dule O how this was done	policy •	? If "Yes," describe in	12c	Yes	
13	Did th	ne organization have a written whistleblower policy?			13	Yes	
14	Did th	ne organization have a written document retention and destruction policy?			14	Yes	
15	Did th	re process for determining compensation of the following persons include a review and comparability data, and contemporaneous substantiation of the deliberation and	and ap	proval by independent			
а	The o	rganization's CEO, Executive Director, or top management official			15a	Yes	
b	Other	officers or key employees of the organization			15b	Yes	
	If "Ye	s" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a		ne organization invest in, contribute assets to, or participate in a joint venture or sir le entity during the year?	milar a	errangement with a	16a		No
b	ın joir	s," did the organization follow a written policy or procedure requiring the organization venture arrangements under applicable federal tax law, and take steps to safegu	ard th				
	status	s with respect to such arrangements?	1		16b		
		C. Disclosure					
17		ne States with which a copy of this Form 990 is required to be filed					
18	avaıla	on 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990 ble for public inspection. Indicate how you made these available. Check all that app	oly				
19	Descr	Own website $\ \square$ Another's website $\ \!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!$		•			
20		the name, address, and telephone number of the person who possesses the organi n M Harrell 1615 H Street NW Washington, DC 200622000 (202) 463-5590	zation	's books and records			
						orm QQ	0 (2017

orm 990 (2	017)										Page 7
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Ι.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees	
ear	e this table for all persons require										-
of compensa	of the organization's current off tion Enter -0- in columns (D), (E), and (F) if no	compe	nsatı	on v	vas į	paid			-	
	of the organization's current key		•								
vho received organization	organization's five current high d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the	
of reportable	of the organization's former office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-				
List all operation	of the organization's former dire , more than \$10,000 of reportab	ectors or trust le compensation	ees that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	9
	in the following order individua d employees, and former such p		ectors, i	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest	
☐ Check t	his box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations
See Additiona	al Data Table										

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Form 990	•														Page 8
Part VI		ectors, Trustees	, Key	Empl	loye	es,	and	High	est Co	mpens	ate	d Employees	(con	tinued)	
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one b	ox, u in off tor/ti	t che inles ficer	and a	son	Rep comp fro organi	(D) portable pensation om the zation (99-MIS(n W-	(E) Reportable compensatio from related organizations (2/1099-MISO	I W-	(F Estima amount of compen from organizat	ated of other sation the
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/103	- FEINI-EE	-)	2/1033-11130	-)	relat organiz	ed
See Addıtı	ional Data Table														
		_						-							
								-							
1b Sub-	Total			<u>. </u>	Ш		<u> </u>						\perp		
c Total	l from continuation sheets to	Part VII, Sectio	nΑ.		_		•		25	,628,958			0		1,099,236
	I (add lines 1b and 1c) al number of individuals (includi					bove	e) who	rece			_	00,000	<u> </u>		1,055,230
of r	reportable compensation from th	ne organization 🕨	178												1
	I the organization list any forme e 1a ⁹ <i>If "Yes," complete Schedul</i>			ee, k			oyee,	or hi	ghest co	mpensa	ited •	employee on	3	Yes	No No
org	any individual listed on line 1a, panization and related organization and related organizations and control of the control of											the			
5 Dıd	d any person listed on line 1a rec rvices rendered to the organizati								_	ation or	ındı	/idual for	5		N-
	on B. Independent Contra														No
	mplete this table for your five hi m the organization Report comp												mpei	nsation	
	· · · · · · · · · · · · · · · · · · ·	(A) ne and business addre		· ·						T		(B) Iption of services		Compe	
omething	Else Strategies LLC									Advertis		•			,919,990
Easley, SC															
Revolution 1020 Prince	Agency ess Street									Advertis	sing s	ervices		1	,150,000
lexandria,	, VA 22314 onebridge Group LLC									Public/g	jovt r	elations overseas			712,888
	n, DC 20005														
Lockton LLG PO Box 320										Insuran	ce br	okers			600,784
Boston, MA Carol Halle	02241									Mgmt a	dvice	, fundraising			599,999
1615 H St I Washingtor	NW n, DC 20062														
	number of independent contract	tors (including but	not lim	nted t	o the	ose	listed	abov	(e) who	receive	d mo	re than \$100.0	00 of	f	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 58

Part	 VIII	Statement of	Revenue									rage J
				a respo	onse or note to any	line in t	this Part VIII					\square
							(A) revenue	Re e fı	(B) lated or xempt unction	(C) Unrelated business revenue		(D) Revenue excluded from tax under sections
	1 :	Federated campaig	ne	1a	<u> </u>			re	evenue			512-514
ats mts		b Membership dues		1b	6,292,312							
rat		Fundraising events			1							
%. G A ∰		_		1c	1 30,000							
a ∰		d Related organizatio		1d	30,000							
S, E		e Government grants (co		1e								
<u> </u>	1	F All other contributions, and similar amounts n		1f	138,543,333							
Contributions, Gifts, Grants and Other Similar Amounts	١.	above			, ,							
حَ جَ	1	Noncash contribution in lines 1a-1f \$	ons included									
ang Co	h	Total.Add lines 1a-1	f		•	14	4,865,645					
					Business		1,003,013					
ine	2a	Sponsorships/royalties				900099	2,8	48,597	2,848	,597		
Pe.	b	Meetings				900099	3	80,361	380	,361		
رد	C	Publication sales				511190	3	54,212	354	,212		
ž		Sales promotion effort				900099		67,893			267,89	+
E	е	Advertising				541800		33,268	17	F02	33,26	58
Program Service Revenue	f	All other program se	rvice revenue					12,582	12	,582		
Ĕ	g	Total.Add lines 2a-2f			▶ 3,8	96,913						
		Investment income (ii			interest, and other		7,67	1				7,671
		imilar amounts) . Income from investm			and proceeds	}	7,07.	<u> </u>				7,671
		Royalties	ent or tax-exe	inpt b								
		,	(ı) Rea	<u>-</u>	(II) Personal							
	6a	Gross rents				1						
	L	Less rental expenses	1	.22,721 52,680	· ·	_						
	D	Less Tental expenses		32,000	130,202							
	c	Rental income or (loss)		70,041	(5						
	d	Net rental income o	r (loss)			4	70,04	1				70,041
		. Net rental medine o	(ı) Securit	ies.	(II) Other		<u> </u>					. 5/3 . 2
	7a	Gross amount from sales of assets other than inventory	(1)		(1)							
	Ь	Less cost or other basis and sales expenses										
	c	Gain or (loss)				1						
	d	Net gain or (loss) .			>							
Other Revenue	8a	contributions reporte	ed on line 1c)	of								
eve		See Part IV, line 18				4						
r R		Less direct expense Net income or (loss)		b	ents 🔈							
the		Gross income from g				1						
0		See Part IV, line 19			ļ							
	L		_	a		-						
		Less direct expense Net income or (loss)		b activit	Les	J						
		Gross sales of invent returns and allowand	ory, less									
		Less cost of goods s		a b								
		Miscellaneous			Business Code							
	11	^a Affiliate admin chare	је		561000	9	10,215,19	5	10,215,195			
	b	Miscellaneous reven	ue		900099		6,70	2	6,702			
	c											
	d	All other revenue .										
		Total. Add lines 11a			•							
	12	Total revenue. See	Instructions				10,221,89	1				
					- · P		159,062,16	7	13,817,649	3	01,161	77,712 Form 990 (2017)

	990 (2017)				Page 1 0
	Statement of Functional Expenses on 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	anizations must com	plete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX			<u> </u>
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
	Grants and other assistance to domestic individuals See Part V. line 22				
Ģ	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4	Benefits paid to or for members				
	Compensation of current officers, directors, trustees, and key employees	20,967,710			
(Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 (Other salaries and wages	52,235,847			
	Pension plan accruals and contributions (include section 401 k) and 403(b) employer contributions)	8,814,194			
9 (Other employee benefits				
10	Payroll taxes	4,056,374			
11	Fees for services (non-employees)				
a l	Management	2,994,621			
ЬI	_egal	1,367,550			
C /	Accounting	751,935			
d l	_obbying	9,524,763			
e	Professional fundraising services See Part IV, line 17	599,996			
	investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	11,334,514			
12 /	Advertising and promotion	7,740,667			
	Office expenses	4,671,625			
	Information technology	5,558,533			
	Royalties				
	Occupancy	8,199,323			
	Fravel	8,907,942			
 18	Payments of travel or entertainment expenses for any ederal, state, or local public officials	2,5 2 1, 7 1 2			
	Conferences, conventions, and meetings	7,212,926			
	interest	896,780			
	Payments to affiliates	,,,,,,			
	Depreciation, depletion, and amortization	2,255,250			
	Insurance	2,233,233			
24 (Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e				
	expenses on Schedule O) Contr to other orgs	2,000,299			
_	-	, ,			
_	Bad debt expense	274,983			
_	Contr to affiliates	70,000			
d					
e	All other expenses				
25 _	Total functional expenses. Add lines 1 through 24e	160,435,832			
1	loint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here If following SOP 98-2 (ASC 958-720)				

Form **990** (2017)

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34

Liabilities 22

Fund Balances

Assets or

Net

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

Total liabilities. Add lines 17 through 25 . .

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties . . . Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ightharpoonup and

(B)

End of year

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80.526,267

101,751,801

-105,186,376

68.523.000

-36,663,376

65.088.425

Form **990** (2017)

89,078,794

111,693,338

-132,313,484

96.709.339

-35,604,145

76.089.193

Page **11**

Check if Schedule O contains a response or note to any line in this Part IX .

1	Cash-non-interest-bearing	20,526,421	1	12,510,656
2	Savings and temporary cash investments	2,882,022	2	1,192
3	Pledges and grants receivable, net	40,625,473	3	42,668,217
4	Accounts receivable, net	437,429	4	193,741
_				

(A)

Beginning of year

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part

1.734.763

6	Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations with the contract of th	n 4958 tions ((see in	B(c)(3)(B), and of section 501(c)(9) astructions) Complete		6	
7	Notes and loans receivable, net	•			7	
8	Inventories for sale or use				8	
9	Prepaid expenses and deferred charges			1,382,743	9	
L0a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	41,280,232			
b	Less accumulated depreciation	10 b	33,300,376	10,235,105	10 c	
L1	Investments—publicly traded securities .				11	

1 -	rrepaid expenses and deterred energes		• •	1,552,115	_	1,101,100
10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	41,280,232			
b	Less accumulated depreciation	10b	33,300,376	10,235,105	10c	7,979,856
11	Investments—publicly traded securities .				11	
12	Investments—other securities See Part IV, line	11 .			12	
13	Investments—program-related See Part IV, line	e 11 .			13	
14	Intangible assets				14	
15	Other assets See Part IV, line 11				15	
16	Total assets.Add lines 1 through 15 (must equ	ial line	34)	76,089,193	16	65,088,425
17	Accounts payable and accrued expenses			21 649 431	17	20 817 720

-					
11	Investments—publicly traded securities .			11	
12	Investments—other securities See Part IV, line	11		12	
13	Investments—program-related See Part IV, line	11		13	
14	Intangible assets			14	
15	Other assets See Part IV, line 11			15	
16	Total assets. Add lines 1 through 15 (must equal	al line 34)	76,089,193	16	65,088,425
17	Accounts payable and accrued expenses		21,649,431	17	20,817,720
18	Grants payable			18	
19	Deferred revenue		965 113	10	407 814

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) -36,663,376 10

Part XII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII Yes

☐ Cash ☑ Accrual ☐ Other **1** Accounting method used to prepare the Form 990 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Nο

☐ Both consolidated and separate basis

Nο

2b

3b

Yes

Yes

Nο

Form 990 (2017)

Consolidated basis Separate basis ☐ Both consolidated and separate basis c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

separate basis, consolidated basis, or both

Separate basis

consolidated basis, or both

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? 3a b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software Version:

Form 990, Part III, Line 4a:

Form 990 (2017)

Research and track issues affecting the business community and support pro-business legislation, regulations, and political activities

Software ID:

Name: Chamber of Commerce of the USA

EIN: 53-0045720

Enhance the competitiveness of business in the global marketplace Lobby for business' trade agendas and manage programs that educate American companies about trade

Form 990, Part III, Line 4b:

opportunities

Form 990, Part III, Line 4c: Work closely with associations and state and local chambers of commerce to build awareness of and involvement in top policy issues and generate grassroots momentum

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto		ustee))]	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Andrew Abboud Director	1 00	x						0	0	0	
Robert O Agbede Director	1 00	х						0	0	0	
Harry C Alford Director	1 00	х						0	0	0	
Anthony J Allott Director	1 00	x						0	0	0	
Stewart Alvarez	1 00	×						0	0	0	

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Anthony J Allott
Director
Stewart Alvarez

Scott Anderson

Lee R Anderson Sr

John W Bachmann

Richard H Bagger

Director

Director

Director

Director

Director

Arnold Baker

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Gene Barr Director	1 00	×						0	0	0
Hector Barreto Director	1 00	х						0	0	0
Lane Beattie Director	1 00	х						0	0	0
Kathy C Regisett	1 00									

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Hector Barreto
Director
Lane Beattie Director
Kathy G Beckett Director

Thomas D Bell Jr

John F Biagas

Jan Jones Blackhurst

Michelle H Browdy

Chuck Brymer

Reg Vice Chair East/Dir

Director

Director

Director

Jim Brady

Director

Director

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

Director

Director

Director

Adam Cooper

Charles Copeland

Joseph W Craft III

Brackett Denniston III

Steven Davis

Director

Director

Reg Vice Chair South Cent/Dir

	any hours	and	a dır	recto	o r/t r	ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Kane Calarmarı	1 00	x						0	0	0	
Director											
James Carroll	1 00	×						0	0	0	
Director									_	_	
Chris Clark	1 00	x						0	0	0	
Director		^									
Kevin Clifford	1 00										

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Director		,				
Chris Clark	1 00	×				
Director		χ.			Ĭ	
Kevin Clifford	1 00	×				
Director					<u> </u>	
Ken W Cole	1 00					

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(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

Director

Director

Sean Finn

Director

Director

Director

Director

Lisa Flavin

Lance M Fritz

Patrick M Finken

Michael Flannigan

	any hours	and	a dır	ecto	r/tr	ustee)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Maura W Donahue Director	1 00	х						0	0	0	
Thomas J Donohue Pres & CEO/Director	40 00 1 00	×		x				6,606,257	0	13,584	
Michael L Ducker	1 00	×						0	0	0	

Pres & CEO/Director	1 00	^	^		0,000,237	
Michael L Ducker Director	1 00	х			0	
David R Emery Director	1 00	x			0	
Robert D Fatovic	1 00	×			0	

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

i e e e e e e e e e e e e e e e e e e e	any nours	Land	a dir	ecto		rustee)		organization	organizations	erganization and	
	for related organizations below dotted line)	Individual trustee or director	eetsnat Tenatuttsul	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Craig L Fuller Director	1 00	×						0	0	0	
John E Gallina Director	1 00	x						0	0	0	
Bruce A Gates Director	1 00	x						0	0	0	
HP Goldfield Director	1 00	x						0	0	0	
Michael J Graff Director	1 00	x						0	0	0	
Bradley M Halverson	1 00						\Box				

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Director
HP Goldfield
Director
Michael J Graff
Director

Bradley M Halverson

Director

Director

Director

Director

Director

CA Howlett

Fuad El Hibri

J Thomas Hill

John L Hopkins

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation

	any hours	and	. a dır	recto	or/tr	rustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations	
Gregory Irace Director	1 00	x						0	0	0	
David Jacobson Director	1 00	x						0	0	0	
Elliot J Jaffee Director	1 00	х						0	0	0	
Paula Johnson	1 00	x						0	0	0	

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Director

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Stephen Johnson

Director

Director

Fred Kaiser

Charles J Kalıl

Frederick Kempe

Raymond F Kerins Jr

Director

Director

Reg Vice Chr Nrwest/Dir

Reg Vice Chair Great Lakes/Dir

Paul W Jones

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation

	any hours					ustee)		organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Paul Klaassen Director	1 00	×						0	0	0
Jessie J Knight Jr Director	1 00	х						0	0	0
Laura Lane Director	1 00	х						0	0	0
Flama D. Lanuarius eth	1 00									

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Director
Laura Lane
Director
Elaine R Leavenworth
Director

Grea Lebedev

Director/Consultant

Hank Linginfelter

William G Little

Christopher B Lofgren PhD

Tamara L Lundgren

Andrew D Lundquist

Director

Director

Director

Director

Director

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

and Independent Contractors

Director

Director

John Minge

Director

Director

Director

Susan K Neely

Rance C Miles

Robert S Milligan

Reg Vice Chr Mdwst/Dir

Dayton H Molendorp

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	any hours	and	a dır	ecto	r/tr	ustee)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Phillip May	1 00	x						0	0	0	
Director		_ ^							5	0	
Edward McCoy	1 00	x						0	0	0	
Director		_ ^							0	0	
Richard McNeel	1 00	х						0	0	0	
Director		i	ı	ı	I	i	I	I			

Edward McCoy	1 00					
Director		^				
Richard McNeel	1 00					
Director		^			U	
James W Mendenhall	1 00	,			0	
Director		_ ^				
Manuel 1 Perez de la Mesa	1 00					

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	ally flours	l allu	a uii	ecto	JI / CI	usice	'	Organization	organizations	overnment and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
George Nichols III Director	1 00	x						0	0	0	
C Howard Nye Director	1 00	x						0	0	0	
Brian OHara Director	1 00	x						0	0	0	
Karen M Olson Beenken Director	1 00	x						0	0	0	
Mark S Ordan	1 00										

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Director
Karen M Olson Beenken
Director
Mark S Ordan

Director

Director

Director

Director

Director

Director

Wolfgang G Pordzik

James M Power

Randal K Quarles

Robert W Quinn

C Clayton Reason

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	<u>⊕</u>	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Martin H Richenhagen Director	1 00	×						0	0	0	
Matthew K Rose Reg Vice Chair Southwest/Dir	1 00	x		х				0	0	0	
John Ruan III	1 00	х						0	0	0	

Matthew K Rose			х		0	
Reg Vice Chair Southwest/Dir		"				
John Ruan III	1 00					
Director		×			U	
Kım Rumph	1 00					
Director		×			0	

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and Independent Contractors

Edward B Rust Jr

Director

Director

Director

Director

Director

John Scheib

James Schenck

Tracy G Schmidt

David T Seaton

Gerald L Shaheen

Reg Vice Chr West/Dir/Treas

......

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer from the week (list from related compensation any hours and a director/trustee) organization organizations from the

	any nours			ecto		ustee,)	organization	organizations	from the	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Donald J Shepard Director	1 00	×						0	0	0	
Eric Silagy Director	1 00	х						0	0	0	
Rajendra Singh Director	1 00	х						0	0	0	
Christel Slaughter PhD Director	1 00	×						0	0	0	
Edgar I Smith Jr	1 00										

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Director
Christel Slaughter PhD
Director
Edgar I Smith Jr

Director

Director

Director

Director

Director

Director

Paul S Speranza

Charles R Stamp Jr

James E Stephenson

Cynthia Stinger

Richard K Studley

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	recto	r/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Frank C Sullivan Director	1 00	x						0	0	0
Brandon W Sweitzer Director	1 00	х						0	0	0
Richard J Tobin Director	1 00	х						0	0	0
Ralph de la Torre	1 00	х						0	0	0

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Director
Richard J Tobin
Director
Ralph de la Torre
Director

Mick Truitt

Maxine Turner

Joseph B Ucuzoglu

Steve Van Andel

LeRoy Walker Jr

Frank L VanderSloot

Director

Director

Director

Director

Director

Director

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related and a director/trustee) any hours organization organizations from the

and Independent Contractors

Director

Director

Lily Fu Claffee

Stan M Harrell

SVP, CFO & CIO

Myron Brilliant

EVP & Head Intl

Christopher C Womack

Elanna S Yalow PhD MBA

SVP, Gnl Cnsl/CLO & Secry

Reg Vice Chair Southeast/Dir

	l <i>e</i> '				•		'	1 11 2 11 000	(14, 24,000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	eevoldine Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Edward Wanandı Dırector	1 00	×						0	0	0
Kevin Warren Director	1 00	x						0	0	0
Mark E Watson III Director	1 00	х						0	0	0
Thomas 1 Wilson	1 00									

0

0

0

0

47,186

195,394

207,663

0

1,354,691

813,207

1,786,675

		ΙX		 I	 1 1)	
Director					J	
Mark E Watson III	1 00				0	
Director		^			J	
Thomas J Wilson	1 00				0	
Director						
Heather Wingate	1 00					

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and Independent Contractors (D) (A) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from the from related

week (list

40 00

40 00

Pres & CEO, Energy Inst

Pres/CEO, CCMC/GIPC/C_Tec

SVP Labor, Immigration & Emp Bens

David T Hirschmann

Randel Johnson

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

compensation

192,103

17,568

0

0

	any hours and a director/trustee)							organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Suzanne P Clark Sr Exec VP	34 00 6 00				×			2,311,296	0	102,326
Shannon D DıBarı Chief Operating Officer	40 00 1 00				×			2,378,351	0	19,483
Justin Waller CMO & SVP, Ops	40 00 1 00				x			204,250	0	14,936
Agnes Warfield-Blanc SVP, Dev and Fund	40 00				×			3,865,996	0	54,790
Thomas J Collamore SVP, Comm & Strat, Cnsl & Ops	40 00					х		1,365,825	0	58,115
Robert J Engstrom SVP, Pol Aff & Fed Rel	40 00					х		868,327	0	123,298
Karen A Harbert	40 00					х		1,183,718	0	53,990

1,719,541

920,824

Х

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

DLN: 93493314007118

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Inspection

f th f th f th	Section 527 organizations Complete organization answered "Yes" of Section 501(c)(3) organizations that Section 501(c)(3) organizations that	n Form 990, Part IV, Line 4, or For t have filed Form 5768 (election und t have NOT filed Form 5768 (electio n Form 990, Part IV, Line 5 (Proxy is), then	m 990-EZ, Part VI, Iin er section 501(h)) Co n under section 501(h)	e 47 (Lobbying Acti mplete Part II-A Do i) Complete Part II-B	vities) not cor Do n	mplete Part II- ot complete P	art II-A
Na	ame of the organization amber of Commerce of the USA	zations complete rate in		Employe	ident	tification nur	nber
	rt I-A Complete if the orga	nization is exempt under sec	rtion EQ1(c) or is	53-00457.		ation	
1	<u> </u>	nization's direct and indirect political		·			
-	"political campaign activities")	mzation's an ecc and maneer pointear	campaign activities in	Tare IV (See mistrace	10113 10	delimition of	
2	Political campaign activity expend	ditures (see instructions)		•	• \$	S	3,071,946
3	Volunteer hours for political camp	• • • • • • • • • • • • • • • • • • • •	= = = = = = = = = = = = = = = = =			_	
	•	nization is exempt under sec					
1	•	ax incurred by the organization unde		•	• \$	·	
2 3	•	ax incurred by organization manager ition 4955 tax, did it file Form 4720 (,	• \$	·	
	-	tion 4955 tax, did it file Form 4720 i	or this year?			☐ Yes	∐ No
4a	Was a correction made?					☐ Yes	□ No
	If "Yes," describe in Part IV						
		nization is exempt under sec					
1	·	led by the filing organization for sect	•		\$	·	3,051,646
2	Enter the amount of the filing org function activities	ganization's funds contributed to oth	er organizations for se	ction 527 exempt	\$	5	20,300
3	Total exempt function expenditur	es Add lines 1 and 2 Enter here an	d on Form 1120-POL,	line 17b ►	\$	5	3,071,946
4	Did the filing organization file For	rm 1120-POL for this year?				✓ Yes	□ No
5	organization made payments For of political contributions received	employer identification number (EIN r each organization listed, enter the that were promptly and directly deli ee (PAC) If additional space is need	amount paid from the vered to a separate po	filing organization's folitical organization, s	unds	h the filing Also enter the	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid fi filing organization funds If none, en -0-	n's	(e) Amount contribution and prom directly deli separate organization enter	ns received ptly and vered to a political n If none,
(1)	Republican State Leadership Committee	1201 F ST NW Washington, DC 20004	05-0532524	15	,000		
2							
3							
1							
5							
5							
or	Paperwork Reduction Act Notice, see	the instructions for Form 990 or 990-	E Z. Cat	No 50084S Schedu	le C (F	orm 990 or 99	0-EZ) 2017

If the amount on line 1e, column (a) or	(b) is: The lobbying nontaxable amount is:	
Not over \$500,000	20% of the amount on line 1e	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
0		
Over \$17,000,000	\$1,000,000	
Grassroots nontaxable amount (enter 25% o Subtract line 1g from line 1a If zero or less,	of line 1f)	
Grassroots nontaxable amount (enter 25% o	of line 1f)	

Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year (a) 2014 **(b)** 2015 (c) 2016 (d) 2017 (e) Total beginning in) Lobbying nontaxable amount 2a Lobbying ceiling amount (150% of line 2a, column(e)) Total lobbying expenditures Grassroots nontaxable amount

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures Schedule C (Form 990 or 990-EZ) 2017 Schedule C (Form 990 or 990-EZ) 2017

activity

1

2

b

C

3

4

5

Current vear

Total

Part IV

Part I-A and Part I-C

Carryover from last year

expenditure next year?

Return Reference

(b)

Amount

59,082,137

-81,145,062

-22,062,925

44,780,501

-66,843,426

(a)

No

Yes

2a

2b

2c

3

5

Schedule C (Form 990 or 990EZ) 2017

а	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
С	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Par	Complete if the organization is exempt under section 501(c)(4), section 501(c))(5), o	r sectio	n

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

expenses for which the section 527(f) tax was paid).

Supplemental Information

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Par	$\text{Complete if the organization is exempt under section 301(c)(4), section 301(c)(5), or section 501(c)(6).$	LIOII		
			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	Yes	

2	2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		No
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?					
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 5 and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."				01(c)	(6)
1	Dues, assessments and similar amounts from members	1		137,62	9,063

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

The Chamber engaged in public education activities in support of its mission, which includes advancing the interests and concerns of business, economic growth, and the free enterprise system. In pursuit of these goals, the Chamber spends funds directly, or works with other organizations with similar missions

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

DLN: 93493314007118 OMB No 1545-0047

Open to Public

(Form 990)

▶ Attach to Form 990.

Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Inspection Name of the organization **Employer identification number** Chamber of Commerce of the USA 53-0045720 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D

Revenue included on Form 990, Part VIII, line 1

 ${f d}$ Equipment .

<i>-</i>	edule D (Form 990) 2017								Page 2
Par	t IIII Organizations Mai	ntaining Collections	of Art, Hist	orical Tr	easure	s, or Other	Similar As	sets (cont	ınued)
3	Using the organization's acqui items (check all that apply)	sition, accession, and othe	er records, che	ck any of	he follow	ving that are a	sıgnıfıcant u	se of its col	lection
а	Public exhibition			d 🗌	Loan or	exchange prog	grams		
b	Scholarly research			e 🗌	Other				
С	Preservation for future of	generations							
4	Provide a description of the or Part XIII	ganization's collections ar	d explain how	they furth	er the or	ganızatıon's e	xempt purpo	se in	
5	During the year, did the organ assets to be sold to raise fund						nılar	☐ Yes	□ No
Pai		dial Arrangements. anization answered "Ye	s" on Form 9	990, Part	IV, line	9, or reporte	ed an amou	nt on Forn	າ 990, Part
1a	Is the organization an agent,		ntermediary	for contrib	utions oi	r other assets	not	_	
	included on Form 990, Part X7	,						☐ Yes	∐ No
ь	If "Yes," explain the arrangem	nent in Part XIII and comp	lete the follow	ıng table			A	mount	
С	Beginning balance					1c			
d	Additions during the year					1d			
e	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include a	n amount on Form 990, Pa	art X, line 21,	for escrow	or custo	dial account li	ability?	☐ Yes	 □ No
b	If "Yes," explain the arrangem	ent in Part VIII. Charle ha	ro if the evalu	nation has	haan ne	audad in Dart	VIII		
		S. Complete if the orga							
гe	Lindowillent Funds	(a)Curre		b) Prior year		Two years back			our years back
1a	Beginning of year balance .			, ,		· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·
b	Contributions								
c	Net investment earnings, gains	, and losses							
d	Grants or scholarships								
е	Other expenditures for facilities and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percent	age of the current year er	id balance (line	e 1g, colur	nn (a)) h	eld as			
а	Board designated or quasi-end	dowment >							
b	Permanent endowment >								
c	Temporarily restricted endowr	ment ▶							
	The percentages on lines 2a, 2	2b, and 2c should equal 10	00%						
3a	Are there endowment funds n organization by	ot in the possession of the	organization	that are he	eld and a	dmınıstered fo	r the		Yes No
	(i) unrelated organizations					•		3a(i)	
h	(ii) related organizations .	tod organizations listed as	required on C	chodulo D		•		3a(ii) 3b	
ь 4	If "Yes" on 3a(II), are the relation Describe in Part XIII the inten	=						30	
	rt VI Land, Buildings, a		J. J GIIGOWIIIE	c runus					
		anization answered "Ye	s" on Form 9	90, Part	IV, line	11a. See Fo	<u>rm 9</u> 90, Pa	rt X, line 1	0
	Description of property	(a) Cost or other basis (investment)	(b) Cost or of			c) Accumulated		•	ook value
1a	Land			80	1,756				801,756
	Buildings			29,95			22,852,278		7,104,665
	Leasehold improvements			*	4,921		904,921		0

5,065,198

4,551,414

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

73,435

7,979,856

0

4,991,763

4,551,414

Schedule D (Form 990) 2017 Part VII Investments—Other Securities. Complete if the o	organizat	ion ansv	wered "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category		(b)	(c) Method of valuation
(including name of security)		Book value	Cost or end-of-year market value
(1) Financial derivatives		, alac	
(2) Closely-held equity interests	• •		
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related.	•		
Complete if the organization answered 'Yes' on Form			
(a) Description of investment	(b) Bo	ook value	(c) Method of valuation Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	•		
Part IX Other Assets. Complete if the organization answered 'Ye	es' on Forr	m 990, Pa	art IV, line 11d See Form 990, Part X, line 15 (b) Book valu
(1) (a) Description			(b) Book valu
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.	wered 'Ye	es' on Fo	<u> </u>
1. (a) Description of liability		(b) B	Book value
(1) Federal income taxes Accrued Actuarial Liabilities			51,752,260
Loans from related organizations			4,878,103
Intercompany accounting			23,895,904
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	▶		80,526,267
2. Liability for uncertain tax positions. In Part XIII, provide the text of the			

Part XI

2

b

5

1

2

c

d

e 3

b

C

Part XIII

5

4

Part XII

Schedule D (Form 990) 2017

1

2e

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2e

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4c

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Page 4

86,027,211

146,610,173

12,451,994

159,062,167

221,960,674

73,976,836

147,983,838

12,451,994

160.435.832

Schedule D (Form 990) 2017

С	Recoveries of prior year grants
d	Other (Describe in Part XIII)
е	Add lines 2a through 2d

Donated services and use of facilities .

Prior year adjustments .

Add lines 2a through 2d .

Return Reference

See Additional Data Table

Other (Describe in Part XIII) .

Subtract line 2e from line 1 .

Donated services and use of facilities .

_	······································
d	Other (Describe in Part XIII)
е	Add lines 2a through 2d
3	Subtract line 2e from line 1
4	Amounts included on Form 990. Part VIII, li

d	Other (Describe in Part XIII)
e	Add lines 2a through 2d
3	Subtract line 2e from line 1
4	Amounts included on Form 990, Part VIII, line 12, but
а	Investment expenses not included on Form 990, Part V

	_
3	Subtract line $2e$ from line 1
4	Amounts included on Form 990, Part VIII, line 12, but not on line
а	Investment expenses not included on Form 990, Part VIII, line 7b $$
b	Other (Describe in Part XIII)
c	Add lines $4a$ and $4b$

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Other (Describe in Part XIII)

Supplemental Information

Add lines **4a** and **4b**

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

2a

2b

2c 2d

4h

2a 2b

2c

2d

4a

4h

Explanation

•	3
12,451,994	
	4c
	5

829,263

73,147,573

12.451.994

829,263

85,197,948

Page 5	Schedule D (Form 990) 2017 Pag						
	ormation (continued)	Part XIII Supplemental Info					
	Explanation	Return Reference					

Schedule D (Form 990) 2017

Additional Data

Software ID:

Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

Evalanation

Supplemental Information

rior to 2014

Return Reference	Explanation
Part X, Line 2	ASC 740 footnote from 2017 audit Management's analysis of uncertain tax positions as required under Financial Accounting Standards Board Accounting Standards Codification Topic (A SC) 740, Income Taxes, determined that the Chamber and its affiliates had no uncertain tax positions, and as such, no liability has been recorded as of December 31, 2017 or 2016 M anagement does not anticipate any material changes in this position in the next 12 months. The Chamber and its affiliates are subject to routine audits by taxing jurisdictions, how ever, there are currently no audits for any tax periods in progress Management believes the Chamber and its affiliates are no longer subject to income tax examinations for years in

Supplemental Information	
Return Reference	Explanation
	Affiliated org rev consolidated for financial statement purpose \$84,320,927 84320927 Taxa ble foreign subsidiary 688079 Rental expenses to line 6b on 990, \$188,942 188942

Supplemental Information	
Return Reference	Explanation
Part XI, Line 4b - Other Adjustments	Elimination entries \$12,451,994 12451994

S

upplemental Information							
Return Reference	Explanation						
	Affiliated org exp consolidated for financial statement purpose \$72,263,193 72263193 Taxa ble foreign subsidiary 695438 Rental expenses to line 6b on 990, \$188,942 188942						

Supplemental Information	
Return Reference	Explanation
Part XII, Line 4b - Other Adjustments	Elimination entries \$12,451,994 12451994

S

efile GRAPHIC print - DO NOT PROCESS As Filed Data - DLN: 93493314007118													
SCHEDULE F (Form 990)	Statement of Activities Outside the Unite							Activities (
(, , , , , , , , , , , , , , , , , , ,	► Compl	ete if the organi		Yes" to Form 990, Part IV, I to Form 990.	ıne 14b, 15,	or 16.	2017						
Department of the Treasury Internal Revenue Service	► Informa	tion about Sche	dule F (Form 990) a	and its instructions is at wi	vw.irs.gov/f	orm990.	Open to Public Inspection						
Name of the organization Chamber of Commerce of					E	mployer iden	tification number						
Chamber of Commerce of	T the USA				5	3-0045720							
	Information Part IV, line		o Outside the U	Jnited States. Comple	te if the o	rganızatıon aı	nswered "Yes" to						
other assistance, to award the gran	the grantees' of assistant	eligibility for th	ne grants or assis	substantiate the amount stance, and the selection dures for monitoring the	criteria us	ed	☐ Yes ☐ No						
outside the United	d States												
3 Activites per Regio	n (The followin	ig Part I, line 3	table can be duplı	cated if additional space is	needed)								
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region		program se specif	r listed in (d) is a prvice, describe ic type of s) in region	(f) Total expenditures for and investments in region						
(1) See Add'l Data													
(2)							,						
(3)													
(4)													
(5)													
3a Sub-total b Total from continua Part I			1 31				3,059,954 4,298,270						
c Totals (add lines 3) For Paperwork Reduction		the Instruction	1 154		 No 50082V	/ Schedul	7,358,224 e F (Form 990) 2017						

(1)				
(2)				
(3)				

(4)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as taxexempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2017

(10)

(11) (12) (13) (14) (15) (16)

(17) (18)

Schedule F (Form 990) 2017							
Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.							
Part III can be d	luplicated if addition	nal space is n	eeded.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							

(-)				
(6)				
(7)				
(8)				
(9)				

Sche	dule F	(Form 990) 2017		Page 4
Par	t IV	Foreign Forms		
1	orgai	the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the nization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see ructions for Form 926)	✓ Yes	□No
2	requi Certa	the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be ired to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of ain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see ructions for Forms 3520 and 3520-A, do not file with Form 990)	□Yes	☑ No
3	orgai	the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the nization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign orations (see Instructions for Form 5471)	✓ Yes	□No
4	fund	the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a eholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	✓ No
5	orgai	the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the nization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships Instructions for Form 8865)	Yes	✓ No
6	orgai	the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the nization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 3, do not file with Form 990)	✓ Yes	□No

Schedule F (chedule F (Form 990) 2017 Page 5					
Part V	Provide the information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).					
Returr	n Reference	Explanation				
Part I, line 3 Schedule F Part I We use the accrual method of accounting on all of our transactions						

Additional Data

East Asia and the Pacific

Software ID: Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

Asıa

Business advocacy in East

547,123

(a) Region	offices in the region	employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(r) Total expenditures for region
South Asia	1		Fundraising and program services	Membership benefits	915,431

engagements

0 |Seminars and speaking

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) 0 Seminars and speaking 196.001 Europe lBusiness advocacy in lengagements Europe South America 270.908 0 |Seminars and speaking lBusiness advocacy in lengagements South America

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) Middle Fast and North Africa 0 |Seminars and speaking Business advocacy in the 228,083 lengagements Middle East 13.089 Russia 0 |Seminars and speaking lBusiness advocacy in lengagements lRussia

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South Asia 0 Seminars and speaking Business advocacy in 706,848 lengagements South Asia North America 0 Seminars and speaking Business advocacy in North 182.471 lengagements lAmerica

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in reaion service(s) in region services, grants to region recipients located in the region) Sub Saharan Africa 147.021 0 | Seminars and speaking Business advocacy in Sub Saharan Africa lengagements Central America and the 135.338 0 |Seminars and speaking Business advocacy in Caribbean lengagements Central America and Carribean

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Fast Asia and the Pacific Policy analysis in East Asia 1.816.239 38 Program services Europe 17 Program services Policy analysis in Europe 492,538

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or ın region (by type) (ı e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) North America Policy analysis in North 94.522 14 Program services America South America Policy analysis in South 125.389 12 | Program services lAmerica

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of region agents in service(s) in region services, grants to region recipients located in the region) Policy analysis in Russia 7.224 Russia 1 |Program services Middle East and North Africa -16 Program services Policy analysis in Middle 462,402 East

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South Asia Policy analysis in South 847.712 21 Program services lAsıa Sub Saharan Africa Policy analysis in Sub 169.885 4 Program services Saharan Africa

As Filed Data efile GRAPHIC print - DO NOT PROCESS DLN: 93493314007118 OMB No 1545-0047 SCHEDULE G **Supplemental Information Regarding** (Form 990 or 990-EZ) **Fundraising or Gaming Activities** Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a **Open to Public** Department of the Treasury Attach to Form 990 or Form 990-EZ. Inspection Internal Revenue Service ▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www irs gov/form990. Name of the organization **Employer identification number** Chamber of Commerce of the USA 53-0045720 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply ✓ Mail solicitations Solicitation of non-government grants ✓ Internet and email solicitations Solicitation of government grants ✓ Phone solicitations Special fundraising events ✓ In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☑ Yes ☐ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (i) Name and address of individual (iii) Did (vi) Amount paid to (ii) Activity (iv) Gross receipts (v) Amount paid to fundraiser have or entity (fundraiser) from activity (or retained by) (or retained by) custody or fundraiser listed in organization control of col (i) contributions? Yes No 1 Carol Hallett General fundraising 1615 H ST NW No 7,800,000 599,996 7,200,004 Washington, DC 20062 10 599,996 7,800,000 Total 7,200,004 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Pa	rt II Fundraising Events. Comple than \$15,000 of fundraising e gross receipts greater than \$5	vent contributions and			
		(a)Event #1	(b) Event #2 (event type)	(c)Other events (total number)	(d) Total events (add col (a) through col (c))
Revenue					
ã	1 Gross receipts				
	2 Less Contributions				
	4 Cash prizes				
S	5 Noncash prizes				
nse	6 Rent/facility costs				
Expenses	7 Food and beverages				
ਲੂ	8 Entertainment				
Direct	9 Other direct expenses				
	10 Direct expense summary Add lines 4 t	hrough 9 ın column (d)		>	
	11 Net income summary Subtract line 10				
Par	Gaming. Complete if the organization on Form 990-EZ, line 6a.	anization answered "Ye	es" on Form 990, Part 1	IV, line 19, or reported	more than \$15,000
Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
<u>~</u>	1 Gross revenue				
Expenses	2 Cash prizes				
å å	3 Noncash prizes				
Direct	4 Rent/facility costs				
<u> </u>	5 Other direct expenses				
		☐ Yes %	☐ Yes %	☐ Yes %	
	6 Volunteer labor	☐ No	☐ No	☐ No	
	7 Direct expense summary Add lines 2 t	hrough 5 in column (d)			
	8 Net gaming income summary Subtrac	line 7 from line 1, colum	ın (d)	•	
9	Enter the state(s) in which the organization	= =			 □ Yes □ No
a b	If "No," explain				_
10a					
b	If "Yes," explain				∐ Yes ∐ No

Sche	dule G (Form 990 or 990-EZ) 2017					P	Page 3
l 1	Does the organization conduct gaming	activities with nonmember	s [?]		Yes	□ No	
L2	Is the organization a grantor, beneficial formed to administer charitable gamin		member of a partnership or other entity		□Yes		
L3	Indicate the percentage of gaming acti	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
L 4	Enter the name and address of the per	son who prepares the orga	nization's gaming/special events books and r	ecords			
	Name •						
_	Address >						
.5a	Does the organization have a contract revenue?	with a third party from who	om the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming r amount of gaming revenue retained by			he			
С	If "Yes," enter name and address of th	e thırd party					
	Name ►						
	Address ▶						
.6	Gaming manager information						
	Name ►						
	Gaming manager compensation ► \$						
	Description of services provided ▶						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
.7	Mandatory distributions						
а	Is the organization required under state retain the state gaming license?	e law to make charitable di	stributions from the gaming proceeds to		□Yes	П.,	
ь	3 3	red under state law distribi	uted to other exempt organizations or spent		∟ Yes	∐ No	
	in the organization's own exempt activ						
Par			cions required by Part I, line 2b, column licable. Also provide any additional info				5).
	Return Reference		Explanation				
		1	<u> </u>	lule G (F	orm 990 or	990-FZ) 2	2017

efil	e GR	APHIC pr	rint - DO NOT PROCESS As F	iled Data	a -	DLN: 934	49331	L4007	118
Sch	edu	ıle J	Comp	ensati	ion Information	10	1В No	1545-0	0047
(Form 990)				Compensation answ	rustees, Key Employees, and Hig ated Employees rered "Yes" on Form 990, Part IV to Form 990.		20)17	7
•		f the Treasury	▶ Information about S	Schedule J	(Form 990) and its instructions gov/form990.	is at		to Pul ectio	
		nue Service the organiza	<u>l</u> ation	www.iis.	<u>yov/101111990</u> .	Employer identificat			
Cha	mber o	f Commerce of	of the USA			53-0045720			
Pa	rt I	Questi	ons Regarding Compensation			33 0043720			
								Yes	No
1a			opiate box(es) if the organization provection A, line 1a Complete Part III to						
	✓	First-class	s or charter travel		Housing allowance or residence for	personal use			
	$\overline{\mathbf{A}}$		companions		Payments for business use of perso				
	H		nification and gross-up payments	▽	Health or social club dues or initiati				
	ш	Discretion	nary spending account	V	Personal services (e g , maid, chau	rfeur, chef)			
b			xes in line 1a are checked, did the org all of the expenses described above? If			nent or reimbursement	1 b	Yes	
2			ation require substantiation prior to relees, officers, including the CEO/Executi			a 1 a 2	2	Yes	
	unec	.tors, truste	es, officers, including the CLO/Executi	IVE DITECTOR	r, regarding the items checked in line	e ia.			
3			if any, of the following the filing organ EO/Executive Director Check all that			he			
			ed organization to establish compensat			ın Part III			
	✓	C		~	Western amplement and an ex-				
	✓	•	ation committee ent compensation consultant	✓	Written employment contract Compensation survey or study				
	✓	•	of other organizations	V	Approval by the board or compensa	ition committee			
4		ng the year, ed organiza	, did any person listed on Form 990, P	art VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а		-	ance payment or change-of-control pa	vment?			4a	Yes	
b			r receive payment from, a supplement	·	ified retirement plan?		4b	Yes	
С		•	r receive payment from, an equity-bas	-	·		4c		No
	If "Ye	es" to any o	of lines 4a-c, list the persons and prov	ide the app	licable amounts for each item in Par	t III			
	Only	, 501(c)(3), 501(c)(4), and 501(c)(29) orga	nizations	must complete lines 5-9.				
5			ed on Form 990, Part VII, Section A, li ontingent on the revenues of	ne 1a, dıd t	the organization pay or accrue any				
а	The	organızatıor	n?				5a		
b		related orga					5b		
		•	5a or 5b, describe in Part III						
6			ed on Form 990, Part VII, Section A, li ontingent on the net earnings of	ne 1a, dıd t	the organization pay or accrue any				
а	The	organızatıor	n?				6 a		
b		related orga					6b		
_		-	6a or 6b, describe in Part III						
7			ed on Form 990, Part VII, Section A, li escribed in lines 5 and 6? If "Yes," des			a	7		
8	subje		nts reported on Form 990, Part VII, pa nitial contract exception described in R			escribe	8		
9		es" on line 8 958-6(c)?	8, did the organization also follow the	rebuttable	presumption procedure described in	Regulations section	9		
For F	aper	work Redu	uction Act Notice, see the Instructi	ons for Fo	orm 990. Cat No. 5	50053T Schedule J	(Forn	1 990)	2017

(F)

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title

(B) Breakdown of W-2 and/or 1099-MISC

(C) Retirement (D) Nontaxable (E) Total of

(A) Name and Title				and other deferred	benefits	columns (B)(ı)-(D)	Compensation in column (B)
	(i) Base compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	compensation		(B)(I)-(D)	reported as deferred on prior Form 990
See Additional Data Table	1			1	1		
	·			•	·	Schedule J (F	orm 990) 2017

Part III Supplemental Information								
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information								
Return Reference Explanation								
•	Charter air travel is provided to three of the executives listed, a portion of which is treated as taxable compensation. First class business travel is available to the President/CEO, and designated employees. Eight of the executives listed in Part VII of the core form utilized first class travel at least once. Travel for companions is available for business purposes only, when companions are invited and expected to attend. Six of the executives listed in Part VII of the core form utilized travel for companions at least once. Social club dues are available to seven of the executives listed in Part VII of the core form for business use only. Chauffeur services are available to two of the executives listed in Part VII of the core form for business use only.							
Part I, Line 3	The Chamber of Commerce of the USA relied on its performance and compensation committee that used the methods described in the Schedule O section for Part							

Page **3**

Schedule J (Form 990) 2017

VI Question 15a to establish the top management official's compensation Severance Payment Shannon Di Bari 969,231 Randel Johnson 334,615 Supplemental Pension list Shannon DiBari 308,972 Myron Brilliant 147,309 Agnes Warfield Part I, Lines 4a-b 256,945 David Hirschmann 222,808 Suzanne Clark 147,309 Lily Fu Claffee 87,535 Stan Harrell 91,936 Thomas Collamore 76,993 Karen Harbert 69,946 Robert Engstrom 47,993 Randel Johnson 27,438 The Supplemental Pension Plan provides cash payments to participants based on a formula that coordinates with the

benefits that cannot be paid by the Retirement Plan due to the qualified plan pay cap under the law. These benefits are calculated and paid annually, there is no

(11)

(1)

l(II)

(1)

(i)

(i)

(1)

(1)

(1)

(1)

(1)

(1)

(1)

(II)

1Greg Lebedev

2Lıly Fu Claffee

3Stan M Harrell

SVP, CFO & CIO

4Myron Brilliant

EVP & Head Intl

5Suzanne P Clark

6Shannon D DiBari

7Justin Waller

Ops

CMO & SVP, Ops

Chief Operating Officer

8Agnes Warfield-Blanc

9Thomas J Collamore

10Robert J Engstrom

11Karen A Harbert

Pres/CEO, CCMC/GIPC/C_Tec 13Randel Johnson

Emp Bens

Pres & CEO, Energy Inst

12David T Hirschmann

SVP Labor, Immigration &

SVP, Pol Aff & Fed Rel

SVP, Comm & Strat, Cnsl &

SVP, Dev and Fund

Sr Exec VP

Director/Consultant

SVP, Gnl Cnsl/CLO & Secry

Software ID:

250,000

592,156

491,271

588,670

731,216

585,861

204,250

709,051

535,756

320,334

513,772

596,733

294,107

Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

87,535

91,936

248,005

330,080

1,342,490

256,945

80,069

47,993

69,946

222,808

371,717

-1,200

28,350

171,100

180,900

68,250

16,600

11,185

28,350

28,350

111,600

28,350

188,800

17,200

(E) Total of columns

(B)(i)-(D)

18,836

24,294

26,763

34,076

2,883

3,751

26,440

29,765

11,698

25,640

3,303

368

6,619,841

248,800

1,401,877

1,008,601

1,994,338

2,413,622

2,397,834

219,186

3,920,786

1,423,940

991,625

1,237,708

1,911,644

938,392

(F) Compensation in column (B)

reported as deferred on prior Form 990

0

0

0

0

٥

0

Form 990, Schedule J,	Part II - Officers, Directors, Trustees, Key Employees, and	Highest Compensate	d Employees
(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation	(C) Retirement and	(D) Nontaxable
		7	

675,000

230,000

950,000

1,250,000

450,000

2,900,000

750,000

500,000

600,000

900,000

255,000

compensation compensation		
1Thomas J Donohue Pres & CEO/Director (1) 1,043,582 5,450,000 112,675 -1,100	14,68	- 1

efile GRAPHI	C print - DO NO	T PROCES	S As Fi	led Data -					DI	N: 93	4933	1400	7118
Schedule L (Form 990 or 990	Complet	te if the orga 27, 28a,	nization a 28b, or 28 ▶ Attac	1S With It nswered "Yes ic, or Form 99 ih to Form 99	s" on Form 9 0-EZ, Part V 0 or Form 99	90, Part IV, I , line 38a or 0-EZ.	ines 2 40b.				1B No 2(
Department of the Trea Internal Revenue Serv	asurv	ormation abo	out Schedu	ile L (Form 99 <u>www.irs.gov</u>) and its inst	ructio	ns is	at	(pen		ıblic
Name of the org Chamber of Comm								•	yer id 5720	entifica	ition r	umbe	er
	ss Benefit Trar						rganıza	tions	only)				
) Name of disquali			Relationship be				(c) [escrip ansact	tion of) Corr es	ected?
4958 3 Enter the all Correp (a) Name of	mount of tax incurion mount of tax, if an ans to and/or I nplete if the organiorted an amount o (b) Relationship with organization	y, on line 2, a From Interestation answern Form 990, F (c) Purpose	bove, reimbersted Per red "Yes" or Part X, line !	pursed by the or rsons. n Form 990-EZ, 5, 6, or 22	rganization .		. :	t IV,	line 26	h) ved by rd or	(ganızat i)Writ greemo	ten
			То	From	-		Yes	No	comn Yes	No No	Yes		No
Total Part IIII Gra	nts or Assistar	nce Benefiti	ing Inter		<u> </u>								
Con	nplete of the orga rested person (b	anization ans	swered "Ye between n and the		990, Part IV,	(d) Type	of assi	stano	ce	(e) Pu	rpose o	of assi	stance
									\dashv				
						+			-				

Explanation

Schedule I (Form 990 or 990-F7) 2017

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference

Additional Data

(1) Schedule B number 50

(1) Schedule B number 209

Software ID: Software Version:

EIN:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

712,888

overseas

See Part V Public/govt relations

576,704 | See Part V Audio visual services

(e) Sharing

organization's revenues?

No

No

No

Yes

orm 990, Schedule L, Part IV - Business Transactions Involving Interested Persons									
(a) Name of interested person	(b) Relationship between interested	(c) Amount of transaction	(d) Description of transaction						

person and the

organization

Substantial contributor

Substantial contributor

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of (d) Description of transaction (e) Sharing between interested transaction person and the organization's revenues? organization Yes No (3) Schedule B number 424 Substantial contributor 160,109 | See Part V Policy consulting fees Nο (1) Schedule B number 468 Substantial contributor 402,149 | See Part V Accounting services No

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of (d) Description of transaction (e) Sharing between interested transaction person and the organization's revenues? organization Yes No (5) Schedule B number 548 Substantial contributor 409,411 | See Part V Policy consulting fees Nο (1) Schedule B number 621 Substantial contributor 241,500 | See Part V Policy consulting fees No

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of (d) Description of transaction (e) Sharing between interested transaction person and the organization's revenues? organization Yes No Substantial contributor 206,355 | See Part V Legal and public Nο relations services

150,721 | See Part V Policy consulting fees

No

Substantial contributor

(7) Schedule B number 683	

(1) Schedule B number 689

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (d) Description of transaction (a) Name of interested person (b) Relationship (c) Amount of (e) Sharing between interested transaction person and the organization's revenues? organization Yes No (9) Schedule B number 755 Substantial contributor 600,784 | See Part V Insurance brokerage Nο 429,030 | See Part V Legal and policy (1) Schedule B number 794 Substantial contributor No consulting services

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of (d) Description of transaction (e) Sharing between interested transaction person and the organization's revenues? organization Yes No (11) Schedule B number 825 Substantial contributor 246,771 | See Part V Software licensing Nο (1) Schedule B number 843 Substantial contributor 596,218 | See Part V Legal consulting No services

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (d) Description of transaction (a) Name of interested person (b) Relationship (c) Amount of (e) Sharing between interested transaction person and the organization's revenues? organization Yes No (13) Schedule B number 846 Substantial contributor 355,600 | See Part V Public relations Nο (1) Schedule B number 1337 Substantial contributor 803,894 | See Part V Benefits adminstration No services

efile GRAPH	IC print - DO NOT PROCESS As Fi	led Data -		DLN:	93493314007118
SCHEDUL (Form 990 or EZ)	EZ n s is at	2017 Open to Public Inspection			
Name of the ord Chamber of Comm				l oyer identi 045720	fication number
Return Reference			Explanation		
Form 990 Part V Item 1a	Number reported on 1096 Chamber of Com function with affiliated organizations. The Ch nsolidated payments. The number in box 1a e of the USA would have issued without par	amber of Com relates to the	merce of the USA handles these co 1099s that the Chamber of Commerc		

Return Explanation
Reference

Form 990
Part V Item
2a
Number reported on W-3 Chamber of Commerce of the USA is part of a consolidated payroll function with affiliated organizations. The Chamber of Commerce of the USA handles these con solidated payments. The number in box 2a relates to the W-2s that the Chamber of Commerce of the USA would have issued without participating in a consolidated payroll function.

Return Explanation

Form 990,
Part VI,
Section A,
Inne 2

Thomas Bell Jr is a director of Southern Company, where Hank Linginfelter and Christopher
C Womack have senior leadership roles together in 2017 Phillip R May serves on the boar
d of Entergy Corporation and Maura Donahue is on the Entergy Louisiana Advisory Board Tam
ara Lundgren and Robert Fatovic serve on the Ryder Systems board together Suzanne Clark a

990 Schedule O. Supplemental Information

nd Greg Lebedev have a family relationship

Return Explanation
Reference

scheduled meeting

Form 990,
Part VI,
Section B,
In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.
In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.

In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.

In accordance with the Audit Committee charter, the draft Form 990 was provided in advance.

Return Reference	Explanation	
Form 990, Part VI, Section B, Iine 12c	We annually notify staff of the Standards of Conduct and Ethics policy, which includes a requirement that any transaction or relationship that is reasonably expected to give rise to an actual or apparent conflict of interest be brought to the attention of a supervisor, a senior manager in the Talent Solutions department or the Office of the General Counsel In addition, we issue an annual written questionnaire to all members of the board of directors asking for information on potential conflicts of interest, which is gathered by the Chief Financial Officer All reports of potential conflicts will be evaluated by the Chief Legal Officer and General Counsel, who serves as the Chamber's Ethics Officer, in consultation with other senior management and staff, as appropriate Any conflicts of interest involving board members or staff are resolved in accordance with the Chamber's conflicts of interest policies	

Return Reference	Explanation
Form 990, Part VI, Section B, line 15	Part VI Question 15a The process for determining the total compensation of the President/C EO is as follows. The President/CEO has a written employment agreement with the US Chamber. Total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. Based on this information, total compensation is determined by the US Chamber's Performance and Compensation Committee on an annual basis. Part VI Question 15b The process for determining total compensation on for the officers, key employees, and highly compensated employees is as follows. For five individuals, who are direct reports of the President/CEO, total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. For the remaining eight individuals, this consultant provides compensation information based on surveys of comparable organizations with similar positions. Based on this information, total compensation is determined by the President/CEO. O and the US Chamber of Commerce's Performance and Compensation Committee on an annual bas is

Return Reference

The Form 990, The Form 990 is made available to any member of the public who requests a copy. Any reques

Part VI,
Section C,
line 19
tor is forwarded to the Administrative Director of Finance of the Chamber of Commerce of the USA, who will forward a copy of the document to the requestor. The organization's governing documents, conflict of interest policy, and financial statements are not made available to the public. Form 990, Part IV Question 12 Auditing of financial statements. The US Chamber of Commerce is the parent organization in the audited consolidated financial statements of the US Chamber of Commerce. Schedule R lists additional related organizations included in these consolidated financial statements.

990 Schedule O, Supplemental Information

Return Explanation
Reference

-7359

Form 990, Minimum Pension Reserve Liability Adjustment 2482744 Minimum Post Retirement Reserve Liab
Part XI, line lility Adjustment -2160951 USIBC Global Private Ltd Results (Seperate foreign corporation)

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R**

(Form 990)

Department of the Treasury

Chamber of Commerce of the USA

Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493314007118

Open to Public Inspection

Employer identification number

				53-0045720			
Part I Identification of Disregarded Entities Complete If	the organization answere	d "Yes" on Form 9	990, Part IV, line 3	3.			
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (stat or foreign country)		(e) End-of-year assets	(f) Direct controlling entity		
(1) ChamberBiz 1615 H ST NW Washington, DC 20062 54-1960202	Small business web porta (inactive)	al DC	0	0	Chamber of Commerce of the	USA	_
(2) CC1 LLC 1615 H ST NW Washington, DC 20062 81-3401471	To enhance bilateral trad between India and USA	le DE	0	0	Chamber of Commerce of the	USA	
(3) CC2 LLC 1615 H ST NW Washington, DC 20062 81-3413687	Holding company for Indian Company	DE	0	0	Chamber of Commerce of the	USA	
							_
							_
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	ns Complete if the organiz	zation answered "	Yes" on Form 990,	Part IV, line 34 l	because it had one or r	nore	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3)		Section (13) co	
(ANIC Chamber of Comment Frencher	Duran har and ambandura of	DE.	E01(-)(2)	7	Chambra of Carron and	Yes	No
(1)US Chamber of Commerce Foundation 1615 H St NW Washington, DC 20062	Promotes understanding of public affairs issues affecting business	DE	501(c)(3)	/	Chamber of Commerce of the USA	Yes	
46-1561597						1	
(2)Center for International Private Enterprise 1155 15th St NW	Promotes democracy through private enterprise and market reform	DC	501(c)(3)	/	Chamber of Commerce of the USA	Yes	
Washington, DC 20005 52-1398742						_	
For Paperwork Reduction Act Notice, see the Instructions for Form 9	200	Cat No 50135	·		Schedule R (Form 9	2007 20	117

(a) Name, address, and EII related organization		(b) Primary activity	Primary	Primary	ary Legal	(d) Direct controlling entity	Predomi Income(re unrelat excluded tax und sections 514)	nant Shar elated, total in ed, from der 512-	e of	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		e Code amou 2 Sche	(I) e V-UBI int in box 20 of dule K-1 m 1065)	(j Gene mana part	ral or aging ner?	(k) Percen owner
					,				Yes	No			Yes	No			
V Identification of Related Organize it had one or more related							answ	ered "Yes	" on Fo	orm 9	990, P	Part IV,	lıne	34			
V Identification of Related Orga because it had one or more relat (a) Name, address, and EIN of related organization		a corporation	on or tru: (c) egal micile or foreign	st during th			y Sł	ered "Yes (f) hare of total income	Share	orm 9 (g) of end- year assets		Part IV, (h) Percen owner) tage	Se (1	ection 3) cor enti		
because it had one or more related (a) Name, address, and EIN of	ted organizations treated as (b) Primary activity To enhance bilateral	a corporation	on or tru: (c) egal micile	st during th	ne tax yea (d) controlling entity	(e) Type of entit	y Sł	(f) hare of total	Share	(g) of end- year	-of-	(h) Percen) tage ship	Se (1	(i) ection 3) cor entit Yes		
(a) Name, address, and EIN of related organization	ted organizations treated as (b) Primary activity	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor enti Yes		
because it had one or more related (a) Name, address, and EIN of related organization Global Private Limited earti Branch	ted organizations treated as (b) Primary activity To enhance bilateral trade between India and	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor enti Yes		
because it had one or more related (a) Name, address, and EIN of related organization Global Private Limited earti Branch	ted organizations treated as (b) Primary activity To enhance bilateral trade between India and	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor entit Yes		
because it had one or more related (a) Name, address, and EIN of related organization Global Private Limited earti Branch	ted organizations treated as (b) Primary activity To enhance bilateral trade between India and	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor enti Yes		
because it had one or more related (a) Name, address, and EIN of related organization Global Private Limited earti Branch	ted organizations treated as (b) Primary activity To enhance bilateral trade between India and	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor enti Yes		
because it had one or more related (a) Name, address, and EIN of related organization Global Private Limited earti Branch	ted organizations treated as (b) Primary activity To enhance bilateral trade between India and	a corporation	on or tru: (c) egal micile or foreign untry)	st during tl	ne tax yea (d) controlling entity	(e) Type of entit (C corp, S color trust)	y Sł	(f) hare of total income	Share a	(g) of end- year assets	-of-	(h) Percen owner) tage ship	Se (1	ection .3) cor entit Yes		

See Additional Data Table

(a) Name of related organization

Schedule R (Form 990) 2017		Pa	ge 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1 b		No
c Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e	Yes	
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1 g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o Sharing of paid employees with related organization(s)	10	Yes	
p Reimbursement paid to related organization(s) for expenses	1 p	Yes	
q Reimbursement paid by related organization(s) for expenses	1 q	Yes	

k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11		No
n	n Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p	Yes	+
q	Reimbursement paid by related organization(s) for expenses	1 q	Yes	<u> </u>
r	Other transfer of cash or property to related organization(s)	1r		No
s	Other transfer of cash or property from related organization(s)	1s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			

(b) Transaction type (a-s)

(c) Amount involved

(d) Method of determining amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	01	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General d managin partner	g l	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
	•		•			•				Schedul	e R (Forn	າ 99	0) 2017

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017

Additional Data

Center for International Private Enterprise

US Chamber of Commerce Foundation

USIBC Global Private Limited

Software ID: Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a)

Name of related organization

(b)

Transaction

type(a-s)

Q

Ν

0

Q

Ρ

Μ

(c)

Amount Involved

1,368,442

344,061

1,900,000

6,270,320

1,001,441

244,121

688,079

Calculated interest

Cost allocation discounted 33%

Actual salaries & benefit alloc

Reimb for benefits costs

(d)

Method of determining amount involved

Alloc amt at 33% disc & act cost

Alloc amt actual cost

Purchase of svcs plus 9% fee